

Short Course Module - AUCKLAND

CONFLICT, NEGOTIATION & TEAM BUILDING

Thursday 29th May 2015



The Academy of Constructing Excellence

Key Factors	Details
Module Name	Conflict, Negotiation & Team Building
Level	Level 6 (NZQA Framework)
Where	NZIM, 4th Flr, Phillips Fox Tower, 209 Queen St, AUCKLAND
Brief Description of Module Content	This standalone unit provides an introduction to the basic principles for effective team building, motivation, negotiation and managing conflict and their application to the management process within corporate enterprises.
Learning Outcomes	<p>By the end of this module the participants will have developed knowledge and skills to influence, create and maintain a "win: win" culture and a collaborative workplace.</p> <p>By the end of the module, participants will be able to:</p> <ul style="list-style-type: none"> • Understand why conflict occurs and personal style in dealing with conflict • Understand how other personality types deal with conflict • Have the knowledge and tools to prevent conflict situations developing • Have an understanding of the phases of a negotiation • Be clear about balancing both the substance and the relationships in a negotiation • Have an understanding of the behaviour of successful negotiators • Be able to identify what teams need to perform well • Understand what motivates you and others • Have the knowledge of team roles and team behaviours • Understand your preferred team roles through your MBTI profile • Have skills to lead, build, develop and coach a team • Have developed skills and tools for working collaboratively with others

Lecturers	<p>Saranya Amanda Tarrant Amanda Tarrant Associates MBTI Practitioner, NZQA Assessor Qualification NZIM Associate Trainer Organisational Development Consultant, Resilience Coach, Team Facilitator and Trainer</p> 
	<p>Saranya has extensive experience as a successful trainer and resilience coach. She has spent the last 30 years developing and delivering workshops for resilience building in the UK and NZ. She has a passion for improving relationships and communication in the workplace.</p> <p>Saranya co-developed and tutors on the NZQA Diploma of Managerial Excellence in Engineering and Construction. She teaches the Myers Briggs Personality Profiling, Managing Change, Leadership Skills and Communication Skills Modules.</p> <p>She is an Associate trainer for the New Zealand Institute of Management.</p>
Date	<p>29th May - 9am to 4.30pm. *Lunch and refreshments provided.</p>
Investment	\$600 plus GST – 2 for 1 for CCG members & ACE Alumni
More Info	http://theacademy.co.nz/conflict-negotiation-and-team-building/



Module	Conflict, Negotiation & Team Building
Dates	Thursday 29 th May 2015
Investment	\$600 plus GST (2 for 1 for CCG members and ACE Alumni)
Name (s)	1. 2.
Role (s)	1. 2.
Company	
Tel:	
Email:	
Address for Invoice	
Signature & Date	

Please email or post to:

admin@constructing.co.nz

Marianne Tunley

Constructing Excellence NZ Ltd

PO Box 25932, Auckland 1740

t: +64 (0)9 358 4545

m: +64 (0)21 892 124

*Payment is required on 7day invoice at course acceptance. *Cancellation is accepted with full refund up to 48 hours before the event. *Within 48 hours of the event will result in a credit for a future course.